



**2012 ANNUAL REPORT** 

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"In times of war or uncertainty there is a special breed of warrior ready to answer our Nation's call. A common man with uncommon desire to succeed. Forged by adversity, he stands alongside America's finest special operations forces to serve his country, the American people, and protect their way of life. I am that man." – The Navy SEAL Ethos









Our programs are specifically designed to address the unique demands of the Naval Special Warfare community – providing family resiliency and support, educational opportunities, offering assistance to families in times of loss and catastrophic injury, and ensuring that the legacy of our nation's bravest will never be forgotten.





### OUR MISSION

The mission of the Navy SEAL Foundation is to provide immediate and ongoing support and assistance to the Naval Special Warfare community and their families.



## MESSAGE FROM ROBIN KING CHIEF EXECUTIVE OFFICER, NAVY SEAL FOUNDATION

Honoring our warriors. Supporting their families. This is more than a tagline; it is what the Navy SEAL Foundation does every day within the Naval Special Warfare community.

We are uniquely qualified to bridge the divide for our nation's most elite warriors and their families. When the greatest sacrifice is given - we are there by their side, always. When families are reunited after deployments - we are there to help bolster family unity. When education is of utmost importance - we are there to help them accomplish their lifelong goals.

2012 was a year of hardship and triumph for the NSW family. Ten more operators laid down their lives in the name of freedom, including two former operators who gave all while in the line of fire. You helped give their families stability when they needed it most. More than 1,000 NSW personnel, their spouses, and children received scholarships and tuition assistance. You helped to fulfill their dreams. \$409,000 was invested in programs to help children overcome adversity, learn leadership, set goals, and so much more. You made this possible.

These are only a few of the many critical programs that help our U.S. Navy SEALs keep focus on their mission while knowing the Navy SEAL Foundation has the back of their families on the frontline at home. We are effective, efficient, and accountable with the investment you have made in the Navy SEAL Foundation. Your trust is something we do not take lightly, and we will strive to earn it every day without hesitation.

Thank you for your steadfast and unwavering support.





### OUR MISSION



## MESSAGE FROM VICE ADMIRAL (RET.) ALBERT CALLAND, USN CHAIRMAN, NAVY SEAL FOUNDATION

The Navy SEAL Foundation is only as strong and agile as the Naval Special Warfare community and families we serve every day. From my days of active service, to my current time as chairman for the Foundation, I am equally impressed with the integrity of both.

In 2012, the Foundation commissioned an extensive assessment within the NSW community to ensure the programs offered by the Foundation adequately support the critical needs of the community and their families. This multi-month study helped us strengthen, revise, and build an extensive portfolio of support programs offered to the NSW community today.

The Foundation's programs are directly related to specific areas of need created by the stresses of life in this community of warriors and their families. We also do this without duplicating known programs of other organizations. We bridge a critical gap for a community we know very well.

Many members of our volunteer and paid leadership are either former operators or have a deep understanding and connection to life within the NSW community. The philosophical guidance and fiduciary responsibilities of our governing board always have the best interest of our service recipients and supporters at the forefront – our NSW community and its families, as well as you, our donors. The daily execution, and personal and professional service provided by our staff cannot be compared. Together, our board and staff create an organization only befitting for our NSW family.

We take seriously our fiscal responsibilities, just as we do our mission to provide critical programs and support to the NSW community and their families. And you, our donors, help to make this possible - Honoring our warriors. Supporting their families.

Du Callad

50 %
INCREASE IN
WARRIOR
SUPPORT &
FAMILY
SERVICES

## WARRIOR SUPPORT AND FAMILY SERVICES

Our Warrior Support programs ensure these heroes and their families have the support they need in times of achievement and adversity. The Foundation provides funding for retreats and events that bolster resiliency within the force and their families. In the event a service member is injured or becomes critically ill, we provide financial and logistical support for the family so they can focus on helping their loved one heal. Our rehabilitation and operational longevity program usage has increased by 51%, helping over 1,200 Naval Special Warfare personnel reduce or eliminate pain and increase performance through advanced methods of training and injury elimination techniques and alternate therapies.

Navy SEALs spend an average of 270 days away from home and their families each year, either in training or combat. To help ease these deployment separations, the Foundation's Family Services programs are specifically designed to strength family bonds and build individual resiliency.

In 2012, we saw a 50% increase in our Warrior Support and Family Services programs. We invested over \$409,000 in child development programs, including a week-long camp where children participated in leadership oriented activities, learned about goal-setting and overcoming adversity, and enjoyed a variety of outdoor activities.





\$ 728K
INVESTED IN EDUCATION

59 %
INCREASE IN
SCHOLARSHIPS
AWARDED

# EDUCATIONAL OPPORTUNITIES

We believe education is empowerment. Our numerous scholarship options and tuition assistance programs help ensure warriors and their families have the opportunity to continue their education — whether for graduate school, bachelor's or associate's degrees, trade school programs, or quality education options in remote duty locations. The Foundation's tuition assistance program also provides warriors with the resources to offset costs associated with the expense of pursuing higher education.

In 2012, the Foundation awarded more than \$500,000 worth of scholarships to members of Naval Special Warfare — a 59% increase over 2011. These scholarships provided assistance to 149 individuals in 2012 — 35% more than the previous year. NSW warriors also benefited from more than \$183,000 in tuition assistance programs, also an increase from 2011.





"The Navy SEAL Foundation to me means success. Four years ago it meant hope. Each year that I applied and was granted the scholarship, it gave me a little more motivation to try harder. They have given me so much by just acknowledging me—I will never be able to thank them enough." – Amanda, proud daughter of a Navy SEAL

# TRAGEDY ASSISTANCE

When the ultimate sacrifice is made by a Naval Special Warfare service member who is killed or severely injured, the Navy SEAL Foundation stands firmly behind the warrior and his family during their time of crisis. We provide immediate financial assistance to surviving families to help cover costs associated with the dignified remains transfer and memorial services, as well as travel expenses for immediate and extended family. The Foundation helps to bridge the gap of resources not already provided for by the U.S. Navy and Department of Defense.

In 2012, Tragedy Assistance aid to families totaled more than \$500,000 to help provide memorial services, travel and lodging for family members, and to ease the logistical and financial burdens of planning for critical needs during times of crises.





24 % **INCREASE IN GRIEF** COUNSELING

23 % **INCREASE IN** HOME MAINTENANCE **ASSISTANCE** 



## **SURVIVOR SUPPORT**

Our Survivor Support programs benefit surviving families by providing a variety of vital services to the children, spouses, and parents of fallen warriors – in their time of need and into the future. Mortgage and rent assistance, home maintenance programs, financial and grief counseling, legal assistance, and respite childcare offer help to surviving families in the years following a loss.

In 2012, in collaboration with the Comfort Zone Camp organization and requested limited logistical support of Naval Special Warfare, we held the first ever bereavement camp to help surviving children cope with grief, develop resiliency and leadership skills, and forge relationships with other NSW children who are experiencing the same challenges. This camp serves as a unique example of how multiple entities serving the NSW community can cumulatively provide greater support than any one alone.

Several of our key Survivor Support programs saw significant growth in 2012 - funding to provide grief counseling services increased by 24%, home maintenance assistance grew by 23%, and tutoring services for surviving children saw a 50% increase.





60 %
INCREASE IN
LEGACY
PRESERVATION
PROJECTS

## LEGACY PRESERVATION

The Navy SEAL Foundation takes an active role in ensuring the elite warriors of the Naval Special Warfare community are remembered and recognized for their contributions in the defense of America's freedoms.

The Foundation provides financial support for memorials and monuments across the country, serves as the co-publisher of "The Blast: Journal of Naval Special Warfare", and supports other history enrichment activities. Our investment in Legacy Preservation projects increased by nearly 60% in 2012.







I am bound to uphold. In the worst conditions, the legacy of my teammates steadies my resolve and silently guides my every deed." - The Navy SEAL Ethos





# EFFECTIVE. EFFICIENT. ACCOUNTABLE.

In 2012, for every dollar donated to the Navy SEAL Foundation, 94 cents went directly to programs benefiting warriors and their families or was retained for future mission use.

The Foundation takes transparency and efficiency seriously. Our annual audits, key financials, and IRS filings are posted online, showing our partners how their generous donations are used to serve the Naval Special Warfare community and their families.

Over \$4.2 million was provided by the Foundation in 2012 for program support activities. We remain among the top tier of benevolent organizations for sound fiscal management, and have maintained a 4 out of 4-star rating by Charity Navigator, a leading watchdog organization that carefully analyzes the financial efficiency and administrative accountability of nonprofit organizations.

We are also dedicated to constant improvement and increased effectiveness. In 2012 we saw major percentage increases in the amount of money used in some of our most valuable services, including Warrior Support and Family Services (53%), Educational Opportunities (59%), and Legacy Preservation (59%).

#### **Board Officers**



Albert (Bert) M. Calland, III Chairman **BUD/S Class 82** Executive Vice President, CACI International, Inc. Hilton Head. South Carolina

#### Deron (DJ) J. Haley Vice Chairman **BUD/S Class 197** Director, Ziff Brothers Investments New York. New York

#### Michael Baumer Treasurer BUD/S Class 203 Vice President, Private Wealth Management, Morgan Stanley San Francisco, California

#### **Board Directors**

James (Jim) Ball			
New York Gala			
BUD/S Class 174			
Managing Director,			
Institutional Equity Division,			
Morgan Stanley			
New York, New York			

## Christopher (Chris) D. Heinz

#### Transition/Reintegration Managing Partner, Rosemont Capital Quakertown, Pennsylvania

#### William (Bill) C. White Audit **BUD/S Class 32** Chairman. **Basin Street Properties**

Sausalito, California

### Anthony (Tony) Duynstee

**Ambassador Program** BUD/S Class 226 Senior Director, Alexandria Real Estate Equities, Inc. Los Angeles, California

Timothy (Tim) B. Phillips Advisor to the Board: Counsel

American Cancer Society, Inc.

BUD/S Class 166

General Counsel.

Marietta, Georgia

#### Chaz Heron **SEAL Heritage Center**

BUD/S Class 121 Deputy Operations Officer, Naval Special Warfare Group TWO Virginia Beach, Virginia

#### Christopher L. Fussell BUD/S Class 215 Director of Business Development,

McChrystal Group Washington, D.C.

#### **Brendan P. Rogers**

Joseph (Joe) V. Femenia

High Yield and Distressed

Debt Trading, Goldman Sachs

**Programs** 

BUD/S Class 221

Vice President,

Communications BUD/S Class 172 Independent Consultant, Ridgeline Advisors Darien, Connecticut

Greenwich, Connecticut

#### Marcela (Marci) Szymanski Programs

Community and NSW Volunteer Virginia Beach, Virginia



Director of Developmen

The Navy SEAL Foundation board and staff guide the philosophy and direction of the Foundation its primary mission. Many Foundation officials have personal experience as members of the N community, so we are familiar with the unique challenges and rewards associated with service



Staff



**Robin King**Chief Executive
Officer



**Jennifer Bragaw**Director of Events

dation in the course of fulfilling Javal Special Warfare (NSW) in this elite fighting force.

### THE FUTURE

While 2012 was a strong year for the Foundation, we are dedicated to making 2013 even better. In addition to continuing to offer existing programs, which provide assistance and support for warriors and their families, we are also focusing on several exciting areas of growth.

In 2012, the Foundation launched several new camp programs for surviving children and saw significant growth in all of our camps. For 2013, our goal is to provide additional opportunities for children to attend these vital camps and participate in other child development and family resiliency activities. We are also striving to increase the number of available educational scholarships. And on a new horizon, we will cultivate relationships to work toward the implementation of programs to help our retiring Naval Special Warfare warriors realign from the battlefield to the civilian workforce.

Only with your generous support are we able to sustain our commitment to NSW surviving families, while also allowing the Foundation to make critical programs an ongoing reality for America's elite warriors and their families.





2012 REVENUE	Unrestricted	Temporarily Restricted	Permanently Restricted	TOTAL	
	(	Restricted	Restricted	Property .	
REVENUES AND PUBLIC SUPPORT					
Contributions	\$ 10,269,032	\$ 1,344,004	\$ 46,323	\$ 11,659,359	
Investment Income, Net	214,124	19,034	52,123	285,28	
Net Realized and Unrealized Gain on Investments	277,899	49,951	9,172	337,022	
Net Assets Released From Restrictions	2,430,303	(2,430,303)			
TOTAL SUPPORT AND REVENUE	\$ 13,191,358	\$ (1,017,314)	\$ 107,618	\$ 12,281,662	

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

ASSETS	\$
CASH	16,353,216
PLEDGES RECEIVABLE	600,810
CONTRIBUTIONS RECEIVABLE	164,008
INVESTMENTS	12,140,901
BUILDING	4,325,742
OTHER ASSETS	500
TOTAL ASSETS	33,585,177

LIABILITIES AND NET ASSETS	\$	
Liabilities		
ACCOUNTS PAYABLE	121,313	
DEPOSITS HELD FOR OTHERS	10,474	
TOTAL LIABILITIES	131,787	
Commitments and Contingencies		
Net Assets		
UNRESTRICTED	29,587,616	
Board-Designated for Command Assistance Program	7,590,000	
Board-Designated for Educational Programs	5,465,000	
Board-Designated for Survivor Programs	2,325,000	
Board-Designated for Endowment	3,112,778	
Undesignated	11,094,838	
TEMPORARILY UNRESTRICTED	1,676,581	
PERMANENTLY UNRESTRICTED	2,189,193	
TOTAL NET ASSETS	33,453,390	
TOTAL LIABILITIES AND NET ASSETS	33,585,177	

Full, audited financial statements are available at www.navySEALfoundation.org.

### Navy SEAL Foundation, Inc.

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2012

#### **PROGRAM SERVICES**

#### **SUPPORTING SERVICE**

	HEALTH & WELFARE	EDUCATION & MOTIVATION	HISTORY & HERITAGE	TOTAL	GENERAL ADMINISTRATION	FUND RAISING
Command support	\$1,406,482	<b>\$</b> -	<b>\$-</b>	\$1,406,482	<b>\$</b> -	<b>\$</b> -
Wounded, death, and resiliancy support	568,367	-	-	568,367	· -	-
Survivor support	412,985	-	-	412,985	-	-
Children support	409,952	-	-	409,952	-	-
Scholarships	-	544,807	-	544,807	-	-
Tuition assistance and test preparation	-	183,939	-	183,939	-	-
Sailor of the year	-	70,500	-	70,500	-	-
History and heritage	-	-	35,277	35,277	-	-
Building expenses	71,039	16,872	888	88,799	91,174	-
Salaries and wages	256,149	72,975	3,158	332,282	136,245	162,170
Advertising	66,002	18,855	832	85,689	83,836	211,547
Travel expenses	-	-	-	-	57,523	65,559
Professional fees	38,313	10,945	483	49,741	18,867	17,152
Postage	9,693	2,769	122	12,584	4,773	4,339
Dues and subscriptions	9,316	2,661	117	12,094	4,588	4,171
Supplies	11,480	3,279	145	14,904	5,653	5,139
Miscellaneous	51	15	1	67	25	23
Catering, venue, and entertainment	-	-	-	-	-	969,134
Meeting and expense	4,779	1,365	60	6,204	2,354	2,140
Telephone and communications	2,656	759	34	3,449	1,308	1,189
	3,267,264	929,741	41,117	4,238,122	406,346	1,442,563
Depreciation	45,281	10,754	566	56,601	58,115	-
	\$3,312,545	\$940,495	\$41,683	\$4,294,723	\$464,461	\$1,442,563

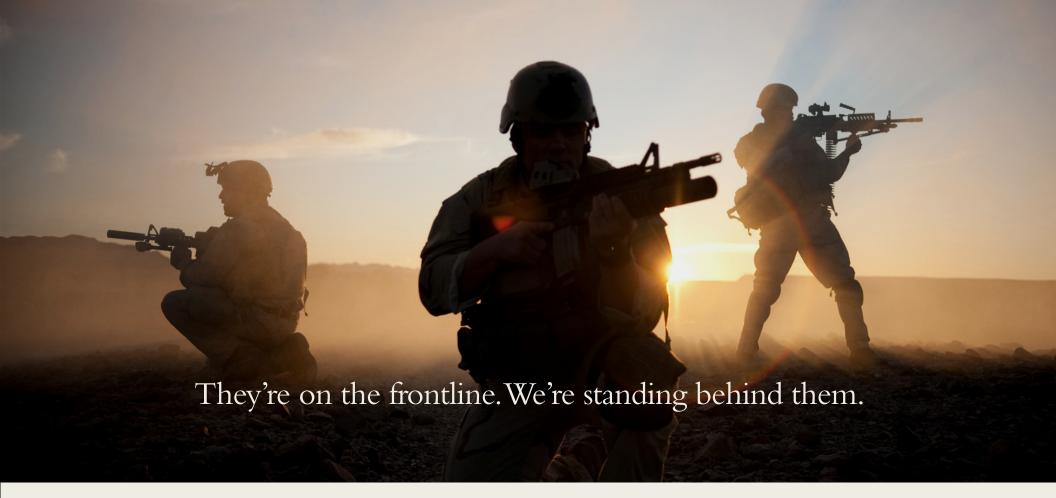
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TOTAL	FINAL TOTAL
\$-	\$1,406,482
- -	568,367
-	412,985
-	409,952
-	544,807
-	183,939
-	70,500
-	35,277
91,174	179,973
298,415	630,697
295,383	381,072
123,082	123,082
36,019	85,760
9,112	21,696
8,759	20,853
10,792	25,696
48	115
969,134	969,134
4,494	10,698
2,497	5,946
1,848,909	6,087,031
58,115	114,716

\$6,201,747

\$1,907,024







The Navy SEAL Foundation is a 501(c)(3) tax exempt, national nonprofit charitable organization. Tax ID# 31-1728910.

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The Navy SEAL Foundation is a non-federal entity. It is not a part of the Department of Defense or any of its components and it has no governmental status.

Participation in Navy SEAL Foundation support services and programs does not constitute endorsement by Naval Special Warfare.